

Green Power

Maximum benefit from liquid biofuels



Engineering the Future – since 1758.

MAN Diesel & Turbo





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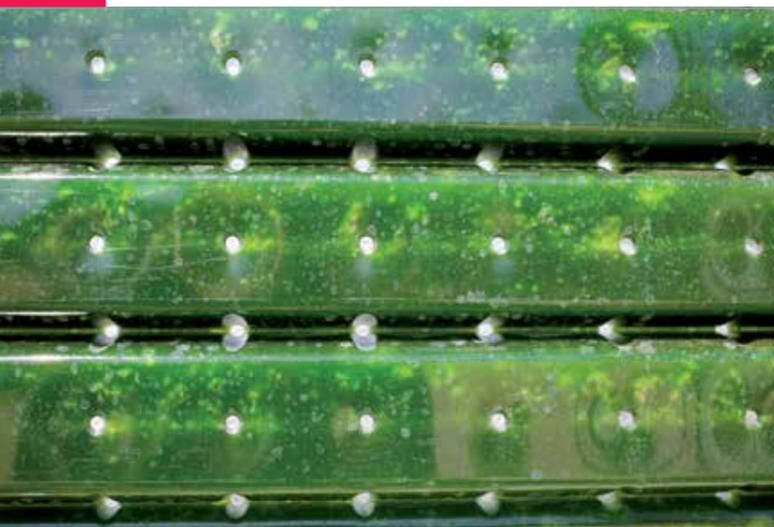
A proven track record in green power

There is no better partner for green power than MAN Diesel & Turbo. We were pioneers in this specialised field over a century ago. Today, green power is a key focus for our business. We have established a track record second to none: our engines operate efficiently and reliably with a variety of biofuels, and we have a long list of satisfied green power customers.

Why are our engines so efficient and reliable? Our focus on quality is legendary. Our engines are almost entirely designed and built at our own facilities, giving us unbeatable hands-on control and visibility. That translates into more uptime and less maintenance.

Whether stand-alone engines, gensets or turnkey power plants, we create one-stop solutions that precisely meet your needs. We offer a true partnership: expert advice and lifelong support. And whenever and wherever you need it, our global network of service hubs delivers expert, rapid on-the-spot assistance.

Why Go Green?



Microalgae



Rapeseed



Cooking Oils



Soy Bean

The BIOCLEAN study validated the use of biofuels: they are clearly suitable for large medium speed diesel engines. This study was published by DLR, Öko Institut, the German Federal Ministry for Education and Research (BMBF) and MAN Diesel & Turbo in 2010. Biofuels generate less CO₂ and considerably lower particle emissions than HFO, and emit practically no sulphates. According to the simulation, widespread use of biofuels could slash CO₂ emissions by up to 60 per cent by 2050 - reducing climate change by 30 per cent. But the certification of the sustainability of the used biofuels is essential. If those biofuels were sourced from cleared rainforest, emissions would rise dramatically.

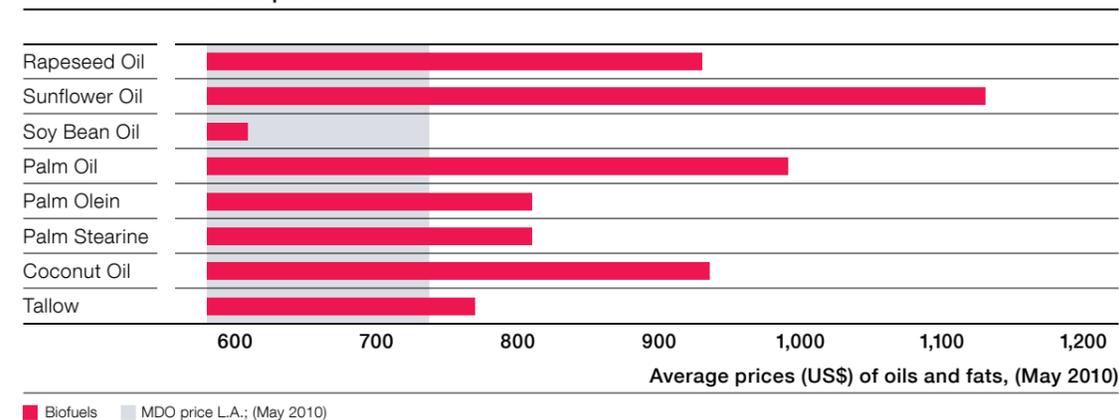
And, as our customers have found, going green covers financial as well as environmental benefits. Instead

of needing expensive and unpredictably priced fossil fuel, biofuel engines can be run using waste products, such as cooking oil or animal fat.

Even better, biofuel engines can be run for Combined Heat and Power (CHP). By harnessing the thermal energy that is a by-product of generating electrical energy, these systems achieve exceptional levels of efficiency. In other words, CHP, or cogeneration as it is also known, saves even more money, saves even more energy and is even better for the environment.

For these reasons, projects based on biofuels are often eligible for subsidies and support programmes. MAN Diesel & Turbo can help customers to capitalise on the assistance available.

Available biofuels USD per ton



Why Choose MAN Diesel & Turbo?

Engines and power plants



MAN Diesel & Turbo's longstanding reputation for efficient, reliable and pioneering engines is something we are proud of – so we strive to uphold it.

Biofuel expertise

MAN Diesel & Turbo is famous for its diesel engines. As you might know, the inventor of the diesel engine, Rudolf Diesel, actually worked for MAN, over a century ago. Already back then, his engine ran on peanut oil. And we have maintained our talent for innovation, especially when it comes to green power. More recently, MAN Diesel & Turbo has played a pivotal role in heralding a new era in biofuel power generation. And, with our commitment to developing green technology, we continue to be at the forefront of new developments.

Enduring quality

To ensure our products continue to meet our stringent standards, our engines are still produced by our skilled employees at our own facilities. We therefore have total visibility into each and every step of the manufacturing process – and we understand each and every step. The result is exceptional products that offer the dependability and efficiency essential for a robust return on any green power investment.

Our Commitment to Green Technology



As one of the world's leading manufacturers of large-bore diesel engines, we take our corporate responsibility to the environment seriously. Every year, MAN Diesel & Turbo invests millions of euros in the research and development of green technology. That keeps us at the cutting-edge of the green power business.

More output, less fuel

With the aim of reducing fuel consumption and cutting emissions, we are continually working to make our engines even more efficient. That means producing more output from less fuel. So it also makes them more cost-effective, which naturally benefits our customers.

Making use of waste

Our pioneering work on waste products is another example of our commitment to green technology producing dividends for our customers. Waste products offer a sustainable source of biofuel that does not come at the expense of food production. However, waste substances are not easy to work with. For example by creating especially durable components for our engines. The result is a cheap and plentiful source of fuel for our customers, as well as an environmentally-friendly one.

Engines that Deliver

Efficiency, reliability and durability

Flexibility

Various MAN Diesel & Turbo engines can be delivered in biofuel execution and will run on a wide array of bio-fuels: animal fat, palm oil, frying fat, and much more.

Independence

Because MAN Diesel & Turbo green power engines will run so efficiently on so many kinds of fuel (including conventional fossil-fuel diesel), our customers can keep their plants running under almost any circumstances. If one kind of fuel becomes difficult to obtain, or prices move beyond reach, you can simply switch to another source of fuel. If necessary, the engines can quickly and easily be retrofitted.

Efficiency

Changing fuels does not put productivity at risk. Even on difficult fuels, our engines can achieve extremely high efficiencies. MAN Diesel & Turbo biofuel engines are so efficient that they may even generate surplus power, which can be sold to electricity utilities.

For maximum efficiency, our biofuel engines can be used for CHP, providing heat as well as power. Examples include district heating for homes and office blocks, or warm water for swimming pools or leisure centres.

Low emissions

When fitted with our advanced Selective Catalytic Reduction (SCR) technology, our biofuel engines produce remarkably low emissions. This enables power plants to comply with strict national guidelines or fulfil criteria for subsidies.

Reliability and durability

Our engines are also famously reliable. They require very little maintenance, which minimises unproductive downtime. And they are built to last, even under the toughest of circumstances. As a consequence, our customers are free to concentrate on their core business.

Biofuel engines

| Engine type | Speed r/min | Engine power (MW) |
|-------------|-------------|-------------------|
| 48/60 | 500 – 514 | 10 – 20 |
| 32/40 | 720 – 750 | 5 – 10 |
| V28/32S | 720 – 750 | 2 – 5 |
| L27/38 | 720 – 750 | 1 – 2 |
| L21/31 | 900 – 1,000 | 0.5 – 1 |

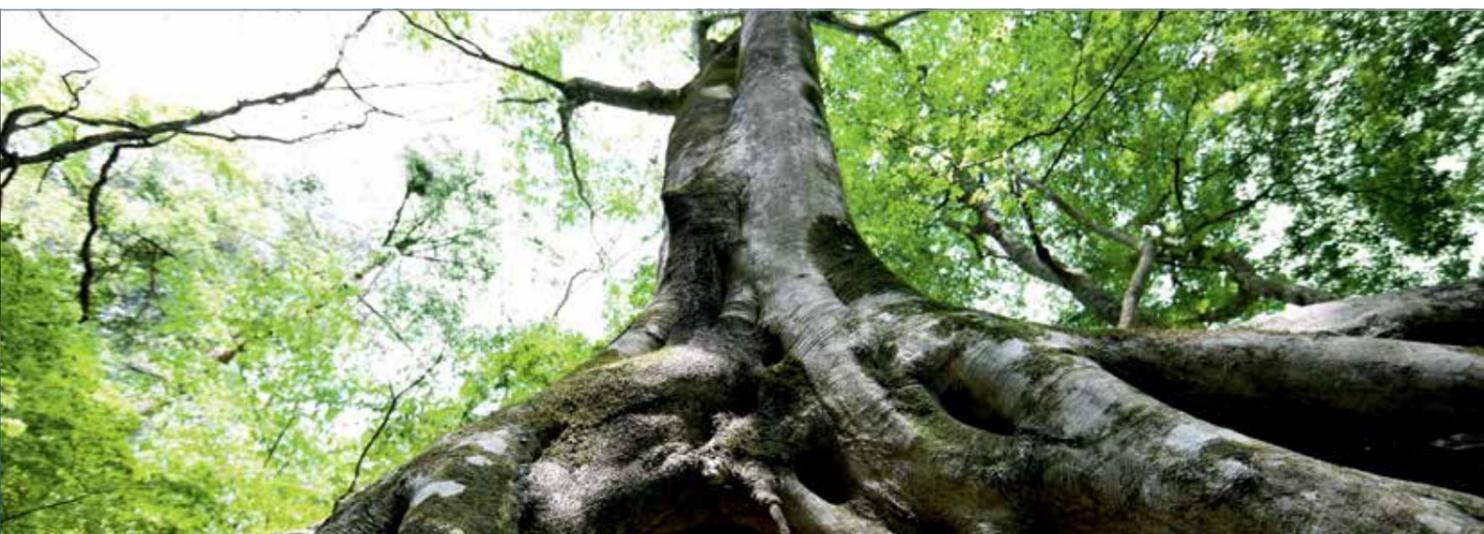


Turnkey Power Plants

Built to your specifications

Experience that Counts

Tried and tested technology



MAN Diesel & Turbo does not merely build engines. We can provide turnkey solutions for power plants in excess of 50 megawatts.

From start to finish

Our expertise covers the whole process of planning, constructing and operating a green power plant. We have the technology, but we also know the suppliers, the local legal and regulatory framework, and the subsidies and incentives available. We can advise on the economic feasibility as well as the technical challenges presented by a potential new project.

Constructed by experts

A special project team, comprising a mix of global and local experts, is formed to develop an integrated, tailor-made solution for each project. As a result, each project receives the benefits of both in-depth experience of power plant design and construction and relevant local understanding.

Smooth operation

Once we have built the plant, we can even operate it, so our customer can focus on their core business. We take care of everything, including staffing the plant, day-to-day operation and maintenance, troubleshooting, performance reporting and general logistics.

Lifelong support

With the benefits of MAN Diesel & Turbo's quality service, our customers can also run the plant themselves, without any difficulty.

A green power plant is a significant investment. With MAN Diesel & Turbo, this investment is in safe hands.

An unbeatable track record

We have ten years' hands-on experience with modern day green power generation stations that have proven to be economically viable, operationally robust, and environmentally friendly. In other words, our plants are in solid long-term operation.

With all kinds of plants

Each of these plants has been successfully built to meet specific requirements. This includes plants working smoothly with types of biofuels that have a reputation for being difficult, such as animal fat. We can provide solutions for particular fuels, or other special needs.

Including combined heat and power

Our solid track record in project execution includes extremely efficient combined heat and power plants. Our expertise means we do not need to call on any external specialists for assistance or form costly joint ventures. That minimises costs and potential complications.

Our long list of references is proof positive that we can deliver on our promises. You will find just a few of our many success stories on the following pages.

Reference

Fritzens



Fritzens, Austria, 6L21/31

Fritzens: Operating on waste and CHP

Working closely with local authorities in Fritzens, in the Austrian Tyrol region, MAN Diesel & Turbo has delivered an innovative project that meets multiple needs. The 1,130 kW power plant powered by our 6L21/31 medium speed engine has been operating successfully since 2004, combining waste disposal and highly-efficient combined heat and power generation.

The diesel generator, located at the local garbage disposal and sewage works, is powered by an unusual fuel: used cooking oil. Residents and restaurants in the

area collect their used cooking oil in resealable plastic containers. Around 1,800 tonnes of old oil and fat are collected each year, enough to supply around 3,500 households with electricity.

What's more, the waste heat generated by burning the oil is also put to use, heating the building and drying sewage sludge. The latter is then granulated and burned, powering a nearby cement works – neatly compounding the fossil fuel savings.

Further references

| Customer | Country | Engine type | Power output | Biofuel |
|--------------------------|-------------|--------------|--------------|--------------------|
| Fritzens | Austria | 1x 6L21/31 | 1,128 kW | used cooking oil |
| Emacon | Austria | 1x 7L28/32H | 1,470 kW | used cooking oil |
| SPE Harelbeke | Belgium | 8x 14V52/55 | 85,000 kW | vegetable oil |
| Electrawinds Mouscron | Belgium | 1x 18V48/60 | 17,500 kW | tallow |
| Electrawinds Oostende | Belgium | 2x 18V32/40 | 17,000 kW | tallow |
| Electrawinds Biomassa | Belgium | 1x 18V48/60 | 17,500 kW | tallow |
| BRAKE | Germany | 1x 7L35MC-S | 4,500 kW | CPO TAN 15 |
| Termoindustriale 7 | Italy | 1x 9L27/38 | 2,970 kW | stearin |
| Termoindustriale 7 | Italy | 1x 9L27/38 | 2,560 kW | stearin |
| Termoindustriale 6 | Italy | 1x 8L27/38 | 2,970 kW | stearin |
| Termoindustriale 8 | Italy | 1x 8L27/38 | 2,345 kW | stearin |
| Termoindustriale 5 | Italy | 1x 8L27/38 | 2,640 kW | stearin |
| Termoindustriale 5 | Italy | 1x 8L27/38 | 2,640 kW | stearin |
| Termoindustriale 4.1 | Italy | 1x 8L27/38 | 2,640 kW | stearin |
| Termoindustriale 4.2 | Italy | 1x 8L27/38 | 2,640 kW | stearin |
| Termoindustriale 2.1 | Italy | 1x 9L27/38 | 2,726 kW | stearin |
| Termoindustriale 2.2 | Italy | 1x 9L27/38 | 2,726 kW | stearin |
| Termoindustriale 3 | Italy | 1x 9L27/38 | 2,726 kW | stearin |
| Termoindustriale 1 | Italy | 1x 8L27/38 | 2,432 kW | stearin |
| Termoindustriale 1 | Italy | 1x 8L27/38 | 2,432 kW | stearin |
| DIUSA | Italy | 1x 7L28/32H | 1,470 kW | tallow, TAN to 40 |
| DIUSA | Italy | 2x 18V28/32S | 3,800 kW | tallow, TAN to 40 |
| OXON-MEZZANA Bigli Plant | Italy | 1x 18V32/40 | 8,300 kW | stearin |
| Palomonte | Italy | 1x 18V32/40 | 8,300 kW | stearin |
| TOPEC 1 | Netherlands | 1x 18V28/32S | 3,768 kW | CPO TAN 15 |
| TOPEC 1 | Netherlands | 1x 18V28/32S | 3,768 kW | CPO TAN 15 |
| VANUATU | Vanuatu | 2x 9L32/40 | 7,300 kW | diesel/coconut oil |

World-Class Service

Marine propulsion, gensets and stationary plants



The PrimeServ offering

The MAN Diesel & Turbo Group offers worldwide, round-the-clock service, 365 days a year. In addition to MAN Diesel & Turbo's service headquarters in Augsburg, Copenhagen, Frederikshavn, Saint-Nazaire, Hamburg and Stockport, service centers on all continents provide comprehensive and continuous support.

MAN Diesel & Turbo engines are renowned for their quality and durability. We are a global organization with a strong local presence, delivering exceptional field service management, tailor-made solutions, and first-class technical support.

PrimeServ provides advice and assistance to customers throughout the product lifecycle, from delivery to resale. With our far-reaching network of Service centers, we respond rapidly to customer

needs. What's more, we offer outstanding service and unrivalled technical expertise. Plus, we only use genuine spare parts – safeguarding the longevity of your engine.

PrimeServ's aim is to provide:

- Prompt delivery of high demand OEM spare parts within 24 hours
- Fast, reliable and competent customer support
- Individually tailored O&M contracts
- Ongoing training and qualification of operators and maintainers
- Global service, open 24 hours-a-day, 365 days-a-year
- Diagnosis and troubleshooting with our high performance Online Service



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